# **Qualification Statement**



#### **COMPANY PROFILE**

Southwest Construction Services is a proven leader in Waterproofing, Concrete Sawing/Demo, Concrete Restoration, Decorative Floors, Coatings and Specialty Concrete Services since 1993. With more than 250 years senior staff experience, we pride ourselves on safely delivering "on time" quality installations. Our delivery process is one that combines the right cost with prompt and professional service for our customers across the United States.

#### **COMPANY LOCATIONS**

#### **Corporate Dallas Office**

11430 Newkirk Street Dallas, Texas 75229 Office: 214.879.9948 Fax: 214.879.9981

All Divisions Estimating Email: pwagner@sw-construction.com

All Divisions Estimating Fax: 214.256.7338

Website: sw-construction.com

#### **ORGANIZATION**

Company Name: Southwest Construction Services Inc.

Federal Tax ID: 75-2580200

Corporation formed in September 1994 in State of Texas

President: Charlie Stewart

Chief Executive Officer: Tim Underwood Chief Financial Officer: Rob Corbello

Vice-President of Business Development: Jason Taylor

Senior Management: 8 Administrative Office Employees: 14

Sales/Project Managers: 8 Estimators: 5

Production Managers: 11 Field Employees: 260

Crew Leaders/Foreman: 47 Shop Employees: 8

#### **WORK CLASSIFICATION**

Waterproofing, Air Barriers, Dampproofing, Flexible Flashings, Caulking, Firesafing, Concrete Sawing, Demo, Core Drilling, Wall Sawing, Flat Sawing, Concrete Stain, Diamond Polish, Epoxy Coatings, Expansion Joint Assemblies, Sandblasting, Epoxy Injection, Structural and Architectural Concrete Repair, Soft Demo, Interior Demo and Wrecking.

#### **WORK CLASSIFICATION**

Average Project Size - \$ 150,000 - \$ 300,000 Average Revenue per Month - \$ 2,600,000 Current Backlog as of July 2014 - \$ 9 Million

YEAR	SALES	REVENUE
2014	54,436,792	47,910,239
2013	32,307,345	31,125,414
2012	26,224,463	27,965,680
2011	25,284,785	28,325,013
2010	25,924,222	23,952,241
2009	28,296,094	25,875,936

#### **INSURANCE, BANKING AND BONDING INFORMATION**

#### **Insurance Agency**

McQueary Henry Bowles Troy 8144 Walnut Hill Lane, 16th Floor Dallas, TX 75231

Office: 972.770.1600 Fax: 972.770.1699

Contact: Serena Branson

#### **Bonding Agency**

McQueary Henry Bowles Troy 8144 Walnut Hill Lane, 16th Floor

Dallas, TX 75231 Office: 972.770.1661 Fax: 972.770.1699 Contact: Kae Perdue

#### **Insurance Providers**

Amerisure Mutual Insurance Company Continental Casualty Company - CNA **United Fire Insurance Company** Chubb

**Chartis Specialty Insurance Company** 

## **Surety Company**

Sure Tec Insurance Company 5741 Legacy Drive, Suite 210

Plano, TX 75024 Office: 469.241.1488

### **Bonding Information**

Class A Texas Rates 2014 - 0.90 Total Aggregate Bonding Capacity - \$ 20,000,000 2013 - 0.89 Total Outstanding Bonds - Approx \$ 2,000,000 Per Job Bonding Capacity - \$10,000,000 Bond Pricing 2 - 2.5% Total Contract Value

2012 - 0.71 2011 - 0.78 2010 - 0.95

**EMR Rating** 

## **Banking References**

Legacy Texas Bank 1800 Redbud Blvd McKinney, TX 75069 Office: 972.461.4761 Officer: Dan Strother

Email: dan.strother@legacytexas.com

#### **SAFETY**

## In March 2011, SCS achieved 1,000,000 man hours with no lost time.

#### Safety Director - Tony Santiago

**OSHA Outreach Bilingual Instructor** 

OSHA 500 TEEX Trainer Course in Occupational Safety and Health Standards

510 TEEX Occupational Safety Health Standards for Construction Industry

OSHA 10 Hour Construction Outreach Certified Trainer

OSHA 502 Update for Construction Industry Outreach Trainers

2009-2012 AGC - Safety Council

#### **Best Practices**

Tool Box Talks Weekly Monday Mornings 7:00am

Written Safety Program and Safety Orientation for all new employees

Written Substance Abuse Program

Daily Job site Safety Inspections

Quarterly Fall Protection Training for all field employees

Internal Safety Council with Monthly Meeting

#### **OSHA 300 Log Information**

Year	Number of Incidents	Total Man Hours	Incident Rate	Number of Citations
2014	1	691,948	.29	0
2013	14	504,131	5.55	0
2012	8	476,968	3.35	0
2011	4	481,738	1.66	0
2010	4	480,954	1.66	1
2009	4	493,459	1.62	0

#### **TRADE REFERENCES**

SSI - Dallas

2367 Glenda Lane Dallas, TX 75229 Contact: Don Moore Office: 972.243.0676

White Cap

2215 E. Grauwyler Road Irving, TX 75061 Contact: Abe Jackson Office: 972.438.3323

**Tremco Inc.** 3735 Green Road Beechwood, OH 44122 BASF/Sonneborn

638 Beal Lane Coppell, TX 75019 Contact: Patrick Jorski Office: 972.358.0034

**Ram Tool** 

1432 MacArthur Carrollton, TX 75007 Contact: Phil Schroeder Office: 214.358.2363

**WR Grace Inc.** 62 Whittamore Cambridge, MA 02140

#### **CUSTOMER REFERENCE LIST**

**Pogue Construction** 

1512 Bray Central, Suite 300

McKinney, TX 75069

Contact: Mark Wheelis

Office: 972.529.9401

**Potter Concrete** 

2450 East Pioneer Pkwy

Dallas, TX 75061

Contact: Noel Nalls

Office: 214.630.2191

**Crossland Construction Company** 

861 N Coleman, Suite 100

Prosper, TX 75078

Contact: Rocky Hussman

Office: 972.347.5659

Rogers O'Brien

1901 Regal Row

Dallas, TX 75235

Contact: Kerry Hughes

Office: 214.962.3000

**TAS Commercial Concrete** 

19319 Oil Center Blvd

Houston, TX 77073

Contact: Jimmy Popelka

Office: 214.905.9950

**Schwob Building Company** 

2349 Glenda Lane

Dallas, TX 75229

Contact: Harold Bonin

Office: 972.243.7674

HIII and Wilkinson

2703 Telecom Parkway, Suite 120

Richardson, TX 75082

Contact: Peyton Boddie

Office: 972.299.4300

**Spring Valley Construction** 

10950 Alder Circle

Dallas, TX 75238

Contact: Brent Archer

Office: 214.340.9800

**Austin Commercial** 

3535 Travis, Suite 300

Dallas, TX 75204

**Contact: Christopher Andrews** 

Office: 214.443.5700

**Hillwood Construction Services** 

3090 Olive Street, Suite 200

Dallas, TX 75219

Contact: Greg Edwards

Office: 972.201.2930

**Adolfson and Peterson** 

1900 Firman Drive, Suite 700

Richardson, TX 75081

Contact: Brian Duplichen

Office: 972.387.1700

**Peinado Construction** 

14800 Landmark Blvd, Suite 220

Dallas, TX 75254

Contact: Teddy Peinado

Office: 214.200.9140

#### **ASSOCIATIONS**

AGC - Associated General Contractors of America - Dallas, Houston and Austin

The American Subcontractors Association

Sealant, Waterproofing, and Restoration Institute

**TEXO Education and Research Foundation** 

Construction Financial Management Association - CFMA

Concrete Sawing and Drilling Association

Associated Builders and Contractors of America Inc.

Air Barrier Association of America

International Concrete Repair Institute - ICRA

**National Demolition Association** 

**ACE Mentor Program** 

#### **CERTIFICATIONS**

Air Barrier Association of America Level 3 Certification

Green Advantage Environmental Certification

Firestopping FM 4991 Certification

International Polished Concrete Institute Certified Installer

State of Louisiana License Number - 50206

State of California License Number - 855464

#### **LEGAL**

Southwest Construction Services has never failed to complete any awarded work.

There are no law suits or requested arbitration against SCS pending or outstanding within the past 5 Years.

No officers or stockholders for SCS are involved in any litigation, disputes or judgments.

#### **JOBS REFERENCE LIST**

#### Jobs Completed within the last year

UTD Student Services Phase 4 & 5 - \$234,000 (Hill & Wilkinson)

Texas Health Resources Alliance - \$210,000 (Beck Group)

DFW Airport Terminal B Section C Parking Garage - \$1,950,000 (MBJ3)

Plaza at Preston Center - \$530,000 (Rogers O'Brien)

Frisco Independence High School - \$440,000 (Lee Lewis Construction)

Westport 7 - \$450,000 (Hillwood Construction Services)

Grapevine Colleyville BP4 - \$205,000 (Poque Construction)

Lakeside Commerce Bldg A & B - \$395,000 (Hill & Wilkinson)

Dallas L'Oreal BTS - \$209,000 (Hill & Wilkinson)

Presbyterian Hospital Garage 7 - \$1,350,000 (Texas Health Resources)

### **Jobs In Progress**

Kimball Museum Parking Garage - \$380,000 (Beck Group)

Texas A&M Kyle Field Renovation - \$1,100,000 (Manhattan Vaughan JV)

Lincoln Knox Multifamily - \$750.000 (Hill & Wilkinson)

Park Place Lexus Grapevine - \$151,400 (Hill & Wilkinson)

Collin College Health Science Center - \$253,200 (Pogue Construction)

Prosper ISD Light Farms Elementary - \$237,200 (Pogue Construction)

VA Hospital Parking Garage - \$491,000 (Blackhawk Ventures)

Tarrant County Community College Energy Building - \$226,000 (Archer Western / CARCON JV)

Gospel of Asia - \$285,000 (Balfour Beatty)

Tyler Fair Plaza - \$228,000 (Manhattan)

Toyota of Irving - \$256,000 (Turner Construction)